

Celebrating 80 Years of Delivering Excellence Our past, our present and our future

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Our future

We believe that investment in future talent of our industry and communities we operate in is crucial to securing the success of the next 80 years. We are achieving this from grass roots level, forging close partnerships with schools and mentoring undergraduates as EBRATING 80 ME founding members of the Industrial Advisory Group at local Universities.

In the last two years we have employed fifteen young people at various stages of their education and will continue to do so in 2016 and beyond. Doig+Smith's commitment to delivering excellence has enabled us to reach this point and proudly celebrate our 80th anniversary. Here's to the future!

Present

Fast-forward to today and throughout 80 years at Doig+Smith one thing In 80 years we have steadily grown in independent construction consultants with 80 staff across 4 growing UK offices.

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Past

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When Doig+Smith first opened in Bath Street, Glasgow in 1936 the world was a very different place <u>– the spitfire took its maiden</u> flight, the first commercial flights took off from Gatwick and the BBC began regular service when only 500 people in the UK owned a television!

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Doig-Smith **Project News** Education, Education

Our focused investment in the growth of our education team is proving very fruitful with recent notable wins in this sector. We have worked hard to secure some of the industries most experienced education practitioners whom have recently delivered circa £200m of education projects in the past 3 years.

Most recently we are delighted to announce our appointment on Scotland's largest primary school, Wallyford Primary School, an £18m development on behalf of East Lothian Council. This is our first opportunity to work with Hub South East since recently being invited onto their supply chain.

We have also been appointed on St John's Primary School, working directly for Edinburgh City Council on this exciting new £14m development. This was our first commission through the new City of Edinburah Council Framework.

Finally, our schools team has recently completed the Stage 2 Report on the £42m development for the new Largs Academy campus. Craig Young of Hub South West noted 'The D+S performance on the Largs project was outstanding'.

Flying High in Airport Sector since 1989

After 27 years, Doig+Smith continue to lead the way in the Airport sector, providing framework services to Glasgow, Aberdeen, Gatwick and Southampton Airports. Testimony to our staff's achievement is our nomination for the Team of the Year award at Glasgow Airport.

Our ever expanding team in London continues to support Gatwick Airport with David Lim set to re-join the framework team following Paula Harmse and Greg Austin who supplemented the team earlier this vear.

Our London team has also been successful in securing our first commission with British Airways and we hope to forge a successful partnership for the future.

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On the back of successfully delivering over 400 projects throughout the length

and breadth of the UK under the Harleauin framework, we are delighted to have formed a JV with McBains Cooper to provide Cost Management Services on another exciting programme of works across the UK for RBS going forward.

City of Edinburgh Council Framework

We are proud to be a framework partner with CEC for both PM and QS services to support the Council in a significant programme of works. Projects to date include Fabric Repairs to the Museum of Childhood, Bankhead Roads Depot, Fire Upgrade Works, Playground Maintenance and St Johns Primary School where we will show the Doig+Smith challenge ethos in action for our client.



Doig+Smith People

Going for UK Growth in Project Management

We are firmly dedicated to growth and this is reflected in all four offices now offering Project Management capability. We are delighted to announce the addition of



7 new Project Managers to our team in the last 12 months. We have also cemented our commitment in this service line with the introduction of Fraser McQuarrie to our Board of Directors. Our project management team now boasts vast experience in both public and private sectors and has a balance of experienced Project Managers whilst promoting youth through our graduate recruitment process. Continued investment will be made with a focus on strengthening our established team in London over the next 12 months.



Doig+Smith Client Investment

Leading the Industry in **Best Practice**

Our commitment to adding value to clients has been bolstered by our development of an industry leading Best Practice Project Management System. Spearheaded by Fraser McQuarrie, in conjunction with Glasgow Caledonian University, Professor Sommerville and Dr Tong, the system puts the client at the heart of what we do in Project Management and mirrors our industries professional institutions guidance.

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D+S Zip Slide for Charity:



6 (brave) members of staff recently raised £1,300 doing a zip slide across the Clyde. We have a series of fundraising events planned to further support Ronald McDonald House in Glasgow. We are also delighted to announce Gill Kirkness has recently joined Ronald McDonald House in Glasgow as a Board Member and Trustee, cementing our link with this local charity. www.rmhc.org.uk

Doig+Smith Offices

We continue to strengthen our offices through targeted recruitment and focused succession planning, with all 4 offices growing in the last 12 months. Our Aberdeen office is now up to 5 full time staff and two new starts in London forced us to end our tenant relationship with Pod Architects (but we're still good friends!). Edinburgh have a new Senior Project Manager, Maureen Brown to strengthen our Project Management services. Glasgow has 4 new starts, including Associate Quantity Surveyor, Grant Stevenson who is leading our Glasgow Airports team.

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